

We're looking for a Passionate BDM to Join Immediately

We are seeking a motivated and knowledgeable **BDM** to join our team. This position is ideal for either experienced professionals or fresher with a passion for IT and excellent communication skills.

Responsibilities:

- Identify and pursue new business opportunities in the IT sector
- Develop and maintain strong relationships with prospective and existing clients
- Conduct SERVICE presentations and demonstrations to showcase our IT solutions
- Prepare and present proposals, negotiate contracts, and close sales deals
- Meet and exceed sales targets on a consistent basis
- Stay updated on industry trends and technologies to effectively communicate the value proposition to clients

Eligibility:

- Both Male & Female candidates
- Fresher and experienced candidates are welcome to apply
- BE or Diploma in IT / Computer Science / BBA OR
- Any certifications in PHP, Website Development, Website Designing, SEO, Digital Marketing

Skills Required:

- Good presentation skills
- Strong negotiation skills
- Professional English speaking skills

Salary & other facilities:

- Salary will be as per experience and it is negotiable
- This is a Work from Office Position. Candidates residing near office location (Central Kolkata) will be preferred
- Job Type: Full-time

Eligible candidates can contact us at 8276046396 for further details or email us at hr@comvalitsolutions.com

