

## Hiring BDE with a Passion for IT and Strong Communication Skills

We are seeking a motivated and **knowledgeable BDE** to join our team. This position is ideal for either experienced professionals or fresher with a passion for IT and excellent communication skills.

### Responsibilities:

- Identify and pursue new business opportunities in the IT sector
- Develop and maintain strong relationships with prospective and existing clients
- Conduct product presentations and demonstrations to showcase our IT solutions
- Collaborate with the technical team to understand client needs and propose suitable solutions
- Prepare and present proposals, negotiate contracts, and close sales deals.
- Meet and exceed sales targets on a consistent basis
- Stay updated on industry trends and technologies to effectively communicate the value proposition to clients

### Eligibility:

- BE or Diploma in IT / Computer Science / BBA OR
- Any certifications in PHP, Website Development, Website Designing, SEO, Digital Marketing
- Both Male & Female candidates
- Fresher and experienced candidates are welcome to apply

### Skills Required:

- Good presentation skills
- Strong negotiation skills
- Professional English speaking skills

### Salary & other facilities:

- Salary will be as per experience and it is negotiable
- This is a Work from Office Position. Candidates residing near office location (Central Kolkata) will be preferred
- Job Type: Full-time

Eligible candidates can contact us at **8276046396** for further details or email us at [hr@comvalitsolutions.com](mailto:hr@comvalitsolutions.com)

