

Looking for a Proactive Online Bidder to Expand Our Client Base

We are seeking experienced **Business Development Executive**, Online Bidder who generates leads through different platforms. The person will be responsible to get leads (Graphics / Web Development / Digital Marketing) from different portals and help company to grow and build some offshore clients.

Responsibilities

- Candidates must have excellent verbal and written communication skills
- Experienced candidates should have knowledge about the entire portal like UPWORK, Guru, PPH, Fiverr, Freelancer and Email Marketing
- Building competitive portfolios on portals to generate leads
- Should have Quality to project selection and bidding
- Approach potential clients & develop leads through research, cold-calling, emails, professional networking, and strategizing with contacts, etc
- Candidates should be able to find new clients, get deals finalized, and coordinate with the technical team on deliverables
- In-depth knowledge of the industry and its current events

Skills

- Sound knowledge of IT terminologies like Web and mobile applications and SEO/Digital Marketing
- IT background preferred
- Selected Candidate will be responsible for Writing Proposal and customizing of the content after reviewing the requirements, accordingly. Preparing the documentation, required for the business growth and systematic approach towards the achievement of the future goals
- Fresher or Experienced both the candidates may apply

Salary & other facilities

- Salary will be as per experience and educational qualification
- Work from Office is only applicable.
- Job Type: Full-time

Eligible candidates can contact us at **8276046396** for further details or email us at hr@comvalitsolutions.com

